



M. J. GOODMAN  
Regional Operations Manager  
486 Thomas Jones Way  
Exton, Pa. 19341  
610-280-9120  
Fax: 610-280-9119

August 28, 1997

RJR Account # 423360  
SANDY KATZ  
MIDDLESEX TOBACCO CO  
450 FLORIDA GROVE RD  
PERTH AMBOY, NJ 08861

September Winston Buy 2 Packs-Get Free Hat #700927

To: SANDY KATZ

Winston product has been ordered (see quantities below), as well as the premium/shippers (item # 529301) to pack your September 1997 automatic monthly display shipment to your participating retail accounts. All additional pertinent promotional information is listed below:

| UPC Code    | Style or Item               | # Cases |
|-------------|-----------------------------|---------|
| 12300-11012 | Winston King Soft Pack 12 M | 4       |
| 12300-11112 | Winston Light Soft Pack 12M | 4       |
| 12300-11212 | Winston King Box 12M        | 4       |
| 12300-11906 | Winston Light Box - 6M      | 8       |
| 12300-23860 | Premium shipper case        | 225     |

|   |                            |
|---|----------------------------|
| These allocations will allow you to build : | 225 Shippers               |
| These shippers will service:                | 192 Retail Stores          |
| Product/Premium Arrival:                    | Week of September 15, 1997 |
| Ship Date to retail                         | Week of September 22, 1997 |
| The PO # for this order is:                 |                            |
| SKU Cube:                                   | 2.5480                     |
| Retail Sales Offer per SKU                  | 20 Offers                  |

|                 |                       |
|-----------------|-----------------------|
| Billing per SKU | 4 Full Priced cartons |
|-----------------|-----------------------|

|                |             |
|----------------|-------------|
| EFT \$ Amount  | \$11,427.28 |
| Non EFT Amount |             |

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Page 2  
Winston Hat  
Account: MIDDLESEX TOBACCO CO / 423360

**Promotion Description:** Utilizes self-contained shipper. Shipper has 20, buy 2 packs get a 2 free Lighters offers. Each shipper will contain 5 offers of each Brand Style for a total of 20 Offers..

**Ship the number of displays to each account as noted on the enclosed retail account listing.**

Attached is a list of retail accounts authorized to receive the packed displays. RJR will reimburse you \$28.00 per live 12M case for all displays packed and shipped to retail on a timely basis. this equates to \$420.00 (20 cases @ \$28.00).

Attached to this letter is a Payment Request form for this promotion. When display packing and retail delivery is complete, sign and date this form. Your RJR representative Lanny Wolfe must sign the form and submit it to out local Operations office for payment.

In addition to packing displays for your own retail accounts, the accounts serviced by the following Sub-Jobbers which you service are included in your allocation. These Sub-Jobbers have been notified to order the completed shippers from you.

CENTRAL JERSEY TOBACCO                      0

**Important Note:** Due to the rounding of 6m cases of product needed to build this promotion you will have N/A shippers remaining after shipping displays to your accounts. RJR reps. will submit prebooks to order out these shippers (and any others you may have due to refusals etc.) An example copy of this prebook is attached. Please honor only this prebook submitted by our representatives and honor accounts on the enclosed VAP list first.

For additional information or questions please contact your RJR Representative: Lanny Wolfe

As always, thanks for your assistance in the marketing of our products

Warm Regards,

*Lanny*

Lanny Wolfe

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## WINSTON BUY 2 GET FREE HAT CLEANUP PREBOOK

**IMPORTANT NOTE:** The purpose of this prebook is to "cleanup" left over promotion quantities at wholesalers participating in RJR's "Partners Value Added" program. These left over quantities are available on a "first come - first served" basis until quantities are depleted. The quantity of shippers prebooked here may or may not be available for delivery.

Date: \_\_\_\_\_

Account Name: \_\_\_\_\_ Retail Account #: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_ Phone: \_\_\_\_\_

Wholesale Distributor: \_\_\_\_\_

RJR Representative: \_\_\_\_\_ Voice Mail Box #: \_\_\_\_\_  
(Dial 1-800 RJR Talk)

Please deliver (if available) the following quantity of Winston B2GF HAT Shippers (each shipper contains 4 full priced cartons).

# of Shippers Requested =====>

Authorized Signature: \_\_\_\_\_

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## Wholesale Partners "Value Added" payment request form

Promotion: September Winston B2G2 Free Hat #700927

Note: Payment is based on \$28.00 per 12m case of "live" product, packed into displays and delivered to retail accounts as designated by RJR.

Wholesale Partner Name: MIDDLESEX TOBACCO CO

RJR Account Number: 423360

Displays Wrapped and Delivered: 225

Value Added Payment Due: \$420.00

Wholesale Partner Signature: \_\_\_\_\_

RJR Representative: \_\_\_\_\_

Payment will be mailed directly to the participating Wholesale Partner

=====Operations Office Use=====

Date Processed: \_\_\_\_\_

Processed by: \_\_\_\_\_

Voucher #: \_\_\_\_\_

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BPEN55B2

## WORKPLAN VAP TEMPLATE LISTING

PAGE: 28  
DATE: 97-08-20  
TIME: 02:36 PMWHOLESALE : 423360 MIDDLESEX TOBACCO & <DIRECT>  
TEMPLATE : 700927 71000 WIN OCT HAT  
TEMPLATE SEQ : 0002  
TS LEVEL : 13XXXX

| TERR   | RETAIL | ACCT   | NAME              | ADDRESS           | CITY   | ST | ZIP   | QTY | TAX | CHAIN-ID  | SUPPLIER   | ACCT PHONE #  |
|--------|--------|--------|-------------------|-------------------|--------|----|-------|-----|-----|-----------|------------|---------------|
| 122107 |        | 773829 | SPRINGFIELD CANEV | 55 ROME ST        | NEWARK | NJ | 07105 | 12  |     | 3666-0000 | 2013447555 | (201)344-7555 |
| 122607 |        | 563970 | WORLD OF BEVERAGE | 2200 URBANOWITZ A | LINDEN | NJ | 07036 | 2   |     | 3666-0000 |            | (908)486-1122 |

PAGE BREAK TOTAL ACCOUNTS 2 TOTAL QUANTITY 14

TEMPLATE TOTAL ACCOUNTS 2 TOTAL QUANTITY 14

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BPEN55B2

## WORKPLAN VAP TEMPLATE LISTING

 PAGE: 29  
 DATE: 97-08-20  
 TIME: 02:36 PM

 WHOLESALE : 423360 MIDDLESEX TOBACCO & <DIRECT>  
 TEMPLATE : 700927 71000 WIN OCT HAT  
 TEMPLATE SEQ : 0015  
 TS LEVEL : 13XXXX

| TERR   | RETAIL | ACCT   | NAME                          | ADDRESS            | CITY           | ST | ZIP   | QTY | TAX | CHAIN-ID | SUPPLIER   | ACCT PHONE #  |
|--------|--------|--------|-------------------------------|--------------------|----------------|----|-------|-----|-----|----------|------------|---------------|
| 122101 | 122225 | 687944 | A&H DRUG & GIFT INC           | 646 WESTWOOD AVE   | RIVER VALE     | NJ | 07675 | 1   |     |          | 2016646900 | (201)664-6900 |
| 133007 | 133027 | 699313 | AJHS CORP                     | 2242 US HIGHWAY 1  | NORTH BRUNSWIC | NJ | 08902 | 1   |     |          | 9089401234 | (908)940-1234 |
| 133002 | 133023 | 486308 | AKAR AMOCO                    | RT. 36 & PALMER A  | KEANSBURG      | NJ | 07734 | 1   |     |          | 9084953558 | (908)495-3558 |
| 133008 | 133025 | 598056 | AKAR 3 AUTO                   | 27 ROUTE 46 EAST   | PINE BROOK     | NJ | 07058 | 1   |     |          | 2012271563 | (201)227-1563 |
| 122603 | 122623 | 440260 | AMIS FOOD STORE               | 344 W GRAND ST     | ELIZABETH      | NJ | 07202 | 1   |     |          |            | (908)558-9785 |
| 122603 | 122623 | 695959 | ANP INC.                      | 1201 SALEM AVE     | HILLSIDE       | NJ | 07205 | 1   |     |          |            | (908)289-3424 |
| 133007 | 133027 | 690271 | B-B BIG FOOD MART             | 14 S 2ND AVE       | HIGHLAND PARK  | NJ | 08904 | 1   |     |          | 9085455808 | (908)545-5808 |
| 133001 | 133022 | 607166 | BANNER FOOD STORE             | 130 E. MAIN STREET | SOMERVILLE     | NJ | 08876 | 1   |     |          | 9084290141 | (908)429-0141 |
| 133003 | 133028 | 734500 | BELDERE VARIETY&CON           | 1041 SOUTH AVE     | PLAINFIELD     | NJ | 07062 | 1   |     |          | 9085616600 | (908)561-6600 |
| 122102 | 122226 | 649389 | BELMONT MINI MKT              | 245 PALISADE AVE   | GARFIELD       | NJ | 07026 | 1   |     |          | 2014781257 | (201)478-1257 |
| 133003 | 133028 | 617292 | BRAVO                         | 1245A W 7TH ST     | S PLAINFIELD   | NJ | 07080 | 1   |     |          | 9087531114 | (908)753-1114 |
| 122603 | 122623 | 670410 | BRAVO LIQUOR LAND             | 1700 E 2ND ST      | SCOTCH PLAINS  | NJ | 07076 | 1   |     |          |            | (908)322-1822 |
| 133001 | 133022 | 424327 | BUSY BEE/CROTON TEX           | RT. 12 AND RT. 57  | FLEMINGTON     | NJ | 08822 | 1   |     |          | 9087823362 | (908)782-3362 |
| 122605 | 122625 | 690536 | BUTLER NEWS                   | 150 MAIN ST        | BUTLER         | NJ | 07405 | 1   |     |          |            | (201)838-9405 |
| 122603 | 122623 | 457161 | BUY-RITE MARKET               | 965 MAGIE AVE      | UNION          | NJ | 07083 | 1   |     |          |            | (908)352-5147 |
| 133006 | 133029 | 022185 | CARTER DRUGS                  | CLIFFWOOD AVENUE   | MATAWAN        | NJ | 07747 | 1   |     |          | 9085668300 | (908)566-8300 |
| 133006 | 133024 | 275925 | CARTERET COLD CUT             | 1291 ROOSEVELT AV  | CARTERET       | NJ | 07008 | 1   |     |          | 9085416210 | (908)541-6210 |
| 133006 | 133024 | 703620 | CENTER EXXON                  | 1441 RT. 1 SOUTH   | EDISON         | NJ | 08817 | 1   |     |          | 9085485675 | (908)548-5675 |
| 133003 | 133025 | 207105 | CENTER STATIONERY             | 1261 SPRINGFIELD   | NEW PROVIDENCE | NJ | 07974 | 1   |     |          | 9086651545 | (908)665-1545 |
| 122603 | 122623 | 667266 | CENTRAL NEWS & FOOD           | 727 CENTRAL AVE    | WESTFIELD      | NJ | 07090 | 1   |     |          |            | (908)233-0733 |
| 133002 |        | 667190 | <del>CHRISTCO EXXON</del>     | RT. 79S & TENNENT  | MORGANVILLE    | NJ | 07751 | 1   |     |          | 9085912533 | (908)591-2533 |
| 133007 | 133027 | 729775 | CIRCLE EXXON                  | 34 US HIGHWAY 1    | NEW BRUNSWICK  | NJ | 08901 | 1   |     |          | 9082491844 | (908)249-1844 |
| 133003 | 133028 | 401479 | CLARK NOVELTY & BOX           | 1074 RARITAN RD    | CLARK          | NJ | 07066 | 1   |     |          | 9083818111 | (908)381-8111 |
| 122605 |        | 477641 | COASTAL GAS                   | 3 STEVENS AVE      | LITTLE FALLS   | NJ | 07424 | 1   |     |          | 2012562023 | (201)256-2023 |
| 133003 | 133028 | 401603 | CORNER STORE                  | 133 WATCHUNG AVE   | PLAINFIELD     | NJ | 07060 | 2   |     |          | 9085618494 | (908)561-8494 |
| 122102 | 122226 | 273587 | CORONET VARIETY               | 136 W PLEASANT AV  | MAYWOOD        | NJ | 07607 | 1   |     |          | 2018454971 | (201)845-4971 |
| 133003 | 133028 | 282554 | CUB LIQUORS                   | 242 LINCOLN BLVD   | MIDDLESEX      | NJ | 08846 | 1   |     |          | 9083563929 | (908)356-3929 |
| 122106 |        | 740512 | CUCHI DELI                    | 71 RT 46 WEST      | ELMWOOD PARK   | NJ | 07407 | 1   |     |          |            | (201)703-9696 |
| 122603 | 122623 | 275912 | D ROSEN CONFECTION            | 527 W GRAND AVE    | RAHWAY         | NJ | 07065 | 1   |     |          |            | (908)574-3686 |
| 603    | 122623 | 705622 | D&S CONVENIENCE               | 1101 S WOOD AVE    | LINDEN         | NJ | 07036 | 1   |     |          |            | (908)523-0144 |
| 603    | 122623 | 401666 | <del>DAVID'S SWEET SHOP</del> | 230 MOUNTAIN AVE   | SPRINGFIELD    | NJ | 07081 | 1   |     |          |            | (201)379-2885 |
| 122101 | 122225 | 643036 | DELI MART-BERGENFLD           | 89 NEW BRIDGE RD   | BERGENFIELD    | NJ | 07621 | 1   |     |          |            | (201)365-0948 |
| 122603 | 122623 | 692208 | DELICIOUS FOOD                | 648 W GRAND AVE    | RAHWAY         | NJ | 07065 | 1   |     |          |            | (908)499-9440 |
| 133007 | 133027 | 454731 | E BRSHK FOOD & NEWS           | 191 OLD BRIDGE TP  | EAST BRUNSWICK | NJ | 08816 | 1   |     |          | 9086135335 | (908)613-5335 |
| 133007 |        | 596789 | EAST BRUNS HESS NB            | 624 STATE ROUTE 1  | EAST BRUNSWICK | NJ | 08816 | 1   |     |          | 9082549670 | (908)254-9670 |
| 122603 | 122623 | 643924 | ELMORA TOYS                   | 176 ELMORA AVE     | ELIZABETH      | NJ | 07202 | 1   |     |          |            | (908)289-7328 |
| 133007 | 133029 | 413854 | EMPORIUM GAS                  | 1299 US HIGHWAY 9  | OLD BRIDGE     | NJ | 08857 | 1   |     |          | 9087212144 | (908)721-2144 |
| 133007 | 133029 | 710318 | ENGLISHTOWN LIQUOR            | 4 TENNENT AVE      | ENGLISHTOWN    | NJ | 07726 | 1   |     |          | 9084466565 | (908)446-6565 |
| 133007 | 133027 | 555406 | EXXON                         | RT. 27 & HOW LANE  | NEW BRUNSWICK  | NJ | 08901 | 1   |     |          | 9082463666 | (908)246-3666 |
| 133003 | 133028 | 515824 | FENROSE LIQUOR                | 431 W FRONT ST     | PLAINFIELD     | NJ | 07060 | 1   |     |          | 9087565028 | (908)756-5028 |
| 122101 | 122225 | 690334 | FINE FARE MARKET              | 360 BROAD AVE      | PALISADES PARK | NJ | 07650 | 1   |     |          |            | (201)944-1632 |
| 133005 | 133030 | 197950 | FRANKLIN MOBIL MART           | 91 STATE RT 23     | FRANKLIN       | NJ | 07416 | 1   |     |          | 2018274144 | (202)827-4114 |

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WHOLESALE : 423360 MIDDLESEX TOBACCO & <DIRECT>  
 TEMPLATE : 700927 71000 WIN OCT HAT  
 TEMPLATE SEQ : 0015  
 SS LEVEL : 13XXXX

| TERR   | RETAIL | ACCT   | NAME                | ADDRESS           | CITY            | ST | ZIP   | QTY | TAX | CHAIN-ID  | SUPPLIER   | ACCT PHONE #  |
|--------|--------|--------|---------------------|-------------------|-----------------|----|-------|-----|-----|-----------|------------|---------------|
| 122101 | 122225 | 400039 | FUSCOS MKT          | 165 WERIMUS RD    | WOODCLIFF LAKE  | NJ | 07675 | 1   |     |           | 2013915665 | (201)391-5665 |
| 122603 | 122623 | 465251 | G M B CORP.         | 700 BOULEVARD     | KENILWORTH      | NJ | 07033 | 1   |     |           |            | (908)241-2505 |
| 122104 | 122620 | 642691 | GARDEN STATE NEW    | 30 MONTGOMERY     | JERSEY CITY     | NJ | 07302 | 1   |     |           | 2013338821 | (201)333-8821 |
| 122605 | 122625 | 734738 | GC & G INC          | 149 HAMBURG TPKE  | BLOOMINGDALE    | NJ | 07403 | 1   |     |           |            | (201)492-8550 |
| 133406 | 133420 | 726678 | GETTY               | 91 BRICK BLVD     | BRICK           | NJ | 08723 | 1   |     |           | 9089209818 | (908)920-9818 |
| 122603 | 122623 | 384359 | H&M DELI & GROCERY  | 562 BAYWAY AVE    | ELIZABETH       | NJ | 07202 | 1   |     |           |            | (908)527-8570 |
| 122603 | 122623 | 401557 | HERSHEY DELI        | 502 BOULEVARD     | KENILWORTH      | NJ | 07033 | 1   |     |           |            | (908)276-9320 |
| 133005 | 133030 | 400492 | HIGHLAND GEN STORES | HIGHLAND LK. ROAD | KENILWORTH LAKE | NJ | 07422 | 1   |     |           | 2107644541 | (201)764-4541 |
| 122101 | 122225 | 646401 | IDEAL FOODS MKT     | 77 S WASHINGTON A | BERGENFIELD     | NJ | 07621 | 1   |     |           |            | (201)385-0069 |
| 122102 | 122226 | 273836 | IDEAL MARKET        | 6-21 FAIR LAWN AV | FAIR LAWN       | NJ | 07410 | 1   |     |           | 2017961280 | (201)796-1280 |
| 122603 | 122623 | 406025 | J&J FOOD MART       | 497 W SCOTT AVE   | RAHWAY          | NJ | 07065 | 1   |     |           | 9084998016 | (908)499-8016 |
| 122607 |        | 194679 | J&P DELI            | 314 W. WEBSTER AV | ROSELLE PARK    | NJ | 07204 | 1   |     |           |            | (908)241-5434 |
| 122603 | 122623 | 687366 | J&S NEWS & CARDS IN | 241 E WESTFIELD A | ROSELLE PARK    | NJ | 07204 | 2   |     |           |            | (908)241-3858 |
| 122603 | 122623 | 244665 | JC QUICK MART       | 1015 N WOOD AVE   | LINDEN          | NJ | 07036 | 1   |     |           | 33377      | (908)245-8948 |
| 122604 |        | 683073 | JERSEY OIL          | 443 LEXINGTON AVE | CLIFTON         | NJ | 07011 | 1   |     |           | 2015462345 | (201)546-2345 |
| 133002 | 133023 | 732014 | JERSEY PRIDE        | 595 PALMER AVE    | WEST KEANSBURG  | NJ | 07734 | 1   |     |           | 9084955494 | (908)495-5494 |
| 133007 | 133029 | 737297 | JERSEY PRIDE        | 19 COUNTY ROAD 51 | OLD BRIDGE      | NJ | 08857 | 2   |     |           | 9083908444 | (908)390-8444 |
| 133002 | 133023 | 668212 | JERSEY PRIDE INC    | 111 LEONARDVILLE  | BELFORD         | NJ | 07718 | 1   |     |           | 9087879646 | (908)787-9646 |
| 133005 |        | 728441 | JESSE'S COUNTRY KET | 1603 GREENWOOD LA | HEWITT          | NJ | 07421 | 1   |     |           | 2017288780 | (201)728-8780 |
| 133003 | 133027 | 471439 | JIMMY'S DELI        | 14 MAIN ST        | SOUTH BOUND BR  | NJ | 08880 | 1   |     |           | 9083566467 | (908)356-6467 |
| 133008 | 133025 | 770568 | K'S FOOD PLUS       | 191 CHANGEBRIDGE  | MONTVILLE       | NJ | 07045 | 1   |     |           | 2012990305 | (201)299-0305 |
| 122603 | 122623 | 272916 | KHAN EXXON #3-4170  | 9 W SAINT GEORGES | LINDEN          | NJ | 07036 | 2   |     | 5474-0000 | 9084869490 | (908)486-9490 |
| 122105 |        | 637019 | KNT FOOD STORE      | 24 W HUDSON AVE   | ENGLEWOOD       | NJ | 07631 | 1   |     |           |            | (201)871-2442 |
| 133004 | 133027 | 706430 | KRAUSZER'S #11      | 550 HAMILTON ST   | SOMERSET        | NJ | 08873 | 1   |     |           | 9089268886 | (908)296-8886 |
| 133001 | 133028 | 609475 | KRAUSZERS           | 310 W UNION AVE   | BOUND BROOK     | NJ | 08805 | 1   |     |           | 9083560466 | (908)356-0466 |
| 133003 | 133027 | 401663 | KRAUSZERS #26       | 50 MAIN ST        | S BOUND BROOK   | NJ | 08880 | 1   |     |           | 9088059335 | (908)805-9335 |
| 133003 | 133028 | 636938 | KRAUSZERS           | 488 OAK TREE AVE  | S PLAINFIELD    | NJ | 07080 | 1   |     |           | 9086687878 | (908)668-7878 |
| 122603 | 122623 | 275855 | KRISHNA GENERAL     | 535 E 2ND AVE     | ROSELLE         | NJ | 07203 | 1   |     |           |            | (908)241-2830 |
| 133005 | 133030 | 449399 | LAKESIDE MKT & PIZZ | 396 LAKE SHORE DR | HEWITT          | NJ | 07421 | 1   |     |           | 2018531216 | (201)853-1216 |
| 503    | 122623 | 796227 | LANDMARK WINE/SPIRI | 1532 MAIN ST      | RAHWAY          | NJ | 07065 | 1   |     |           |            | (908)382-8536 |
| 603    | 122623 | 773018 | LIN-DEN STATIONERY  | 638 W SAINT GEORG | LINDEN          | NJ | 07036 | 1   |     |           |            | (908)486-7825 |
| 133007 | 133029 | 401885 | LIQUOR CITY         | 1069 RT 9 N       | OLD BRIDGE      | NJ | 08857 | 1   |     |           | 9087279398 | (908)727-9398 |
| 133001 | 133022 | 342854 | LIQUOR SAVER        | 78 W SOMERSET ST  | RARITAN         | NJ | 08869 | 1   |     |           | 9087041999 | (908)704-1999 |
| 133006 | 133024 | 440548 | LORD KRISHNA, INC.  | 54 WASHINGTON AVE | CARTERET        | NJ | 07008 | 1   |     |           | 9085417786 | (908)541-7786 |
| 122606 |        | 276037 | LUSO LIQUOR STORE   | 1039 ELIZABETH AV | ELIZABETH       | NJ | 07201 | 1   |     |           | 083160     | (908)353-8169 |
| 133006 | 133024 | 427210 | M&M CONVENIENCE     | 525 AVENEL ST     | AVENEL          | NJ | 07001 | 2   |     |           | 9086369645 | (732)750-2989 |
| 133006 | 133024 | 560269 | MACK CONV. STORE    | 583 ROOSEVELT AVE | CARTERET        | NJ | 07008 | 1   |     |           | 9089691050 | (908)969-1050 |
| 122102 | 122226 | 660793 | MAIN STREET NEWS    | 158 MAIN ST       | HACKENSACK      | NJ | 07601 | 1   |     |           | 2014883020 | (201)488-3020 |
| 122601 | 122621 | 585947 | MAJORS DELI         | 4000 HYLAN BLVD   | STATEN ISLAND   | NY | 10308 | 1   |     |           |            | (718)967-5744 |
| 122603 | 122623 | 725381 | MALIK CORP          | 1412 LIBERTY AVE. | HILLISIDE       | NJ | 07205 | 1   |     |           |            | (201)923-6939 |
| 122103 | 122628 | 561852 | MARINA              | 202 WASHINGTON PL | PASSAIC         | NJ | 07055 | 3   |     |           |            | (201)778-0458 |
| 122102 | 122226 | 605571 | MARINA CANDY STORE  | 240 ROCK RD       | GLEN ROCK       | NJ | 07452 | 1   |     |           |            | (201)444-0748 |
| 122604 | 122624 | 756343 | MARINA FOOD INC.    | 67 FRANKLIN ST    | BLOOMFIELD      | NJ | 07003 | 1   |     |           |            | (201)743-9659 |

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| TERMINAL | RETAIL | ACCT   | NAME                | ADDRESS            | CITY             | ST | ZIP   | QTY | TAX | CHAIN-ID | SUPPLIER    | ACCT PHONE #    |
|----------|--------|--------|---------------------|--------------------|------------------|----|-------|-----|-----|----------|-------------|-----------------|
| 133008   | 133020 | 591764 | MATCO CO MINUTEMAN  | 1 NETCONG RD       | BUDD LAKE        | NJ | 07828 | 1   |     |          | 2016910450  | (201) 691-0450  |
| 133001   |        | 726012 | MC ALBANY'S NEWS    | 8-10 E MAIN ST     | SOMERVILLE       | NJ | 08876 | 1   |     |          | 9082631991  | (908) 526-3991  |
| 133003   | 133028 | 754834 | MIKE'S DELI         | 518 ROUTE 28       | MIDDLESEX        | NJ | 08846 | 1   |     |          | 9089684828  | (908) 968-4828  |
| 133002   |        | 754834 | MIKE'S DELI         | 300 MAIN ST        | KEANSBURG        | NJ | 07734 | 1   |     |          | 9087874884  | (908) 787-1484  |
| 133007   | 133029 | 226454 | MILK & STUFF        | 400 SPOTS-ENGLISH  | SPOTSWOOD        | NJ | 08884 | 1   |     |          | 9082517744  | (908) 251-7744  |
| 122101   | 122225 | 595891 | MINIT MART          | 151 TERRACE ST     | HAWORTH          | NJ | 07641 | 1   |     |          | 2013870766  | (201) 387-0766  |
| 122103   | 122628 | 553672 | MINIT MART          | 237 PALISADE AVE   | CLIFFSIDE PARK   | NJ | 07010 | 1   |     |          | 2019452250  | (201) 945-2250  |
| 133001   | 133022 | 232976 | MOBIL GAS OJCOX     | 143 E WASHINGTON   | WASHINGTON       | NJ | 07882 | 1   |     |          | 9086895050  | (908) 689-5050  |
| 133006   | 133028 | 040711 | MOBIL OIL CO.       | 1620 OAK TREE RD.  | EDISON           | NJ | 08820 | 1   |     |          | 9084944341  | (908) 494-4341  |
| 133007   | 133029 | 634982 | MONMOUTH HGTS EXXON | RT 9 & TAYLOR MIL  | ENGLISHTOWN      | NJ | 07726 | 1   |     |          | 9084317715  | (908) 431-7715  |
| 122603   | 122623 | 401700 | MOUNTAIN DELI       | 2385 MOUNTAIN AVE  | SCOTCH PLAINS    | NJ | 07076 | 1   |     |          | 9088895557  | (908) 889-5557  |
| 122603   |        | 688998 | MR. MIKE'S          | 2913 VAUXHALL RD   | VAUXHALL         | NJ | 07088 | 1   |     |          | 9089564813  | (908) 956-8133  |
| 133007   | 133027 | 659156 | NEW BRUNSWICK EXXON | 80 MEMORIAL PKY    | NEW BRUNSWICK    | NJ | 08901 | 1   |     |          | 9085454445  | (908) 545-4445  |
| 122603   | 122623 | 584596 | NICK'S CANDY STORE  | 207 CHESTNUT ST    | ROSELLE          | NJ | 07203 | 1   |     |          | 9082451080  | (908) 245-1080  |
| 122603   | 122623 | 544596 | NICK'S CANDY STORE  | 437 N WOOD AVE     | LINDEN           | NJ | 07036 | 1   |     |          | 9089253033  | (908) 925-3033  |
| 122603   | 122623 | 584937 | NINA'S SMOKE SHOP   | 130 BROAD ST       | ELIZABETH        | NJ | 07201 | 1   |     |          | 9083524768  | (908) 352-4768  |
| 122603   | 122623 | 570238 | ONE STOP            | 112CND RAINWAY AVE | ELIZABETH        | NJ | 07202 | 1   |     |          | 9083516509  | (908) 351-6509  |
| 122603   | 122623 | 637007 | OPTIMO LT           | 122 WESTFIELD AVE  | ROSELLE PARK     | NJ | 07204 | 1   |     |          | 9082414708  | (908) 241-4708  |
| 122102   |        | 547515 | POMPEI MARKET       | 31 CALICOONCK RD   | SOUTH HACKENSA   | NJ | 07606 | 1   |     |          | 2014404696  | (201) 440-4696  |
| 122603   | 133024 | 474875 | PORT NEWS & FOOD IN | 643 PORT READING   | PORT READING     | NJ | 07064 | 3   |     |          | 9086344454  | (908) 634-4454  |
| 122603   | 122623 | 401504 | PURE N STUFF        | 21 NORTH AVE       | CRANFORD         | NJ | 07016 | 1   |     |          | 9082727272  | (908) 272-6989  |
| 122604   | 122624 | 876735 | PYRAMID CARDS       | 293 GLENWOOD AVE   | SPOTSWOOD        | NJ | 07003 | 1   |     |          | 9087551660  | (908) 755-1660  |
| 122604   | 122624 | 876735 | PYRAMID CARDS       | 100 SUMMERHILL RD  | SPOTSWOOD        | NJ | 08884 | 1   |     |          | 9087233082  | (908) 723-0822  |
| 133007   | 133026 | 408306 | QUICK CORNER FOOD   | 1721 PARK AVE      | SOUTH PLAINFIELD | NJ | 07080 | 1   |     |          | 9086680353  | (908) 668-0353  |
| 133003   | 133028 | 090735 | QUICK FOODS STORE   | 1721 PARK AVE      | SOUTH PLAINFIELD | NJ | 07080 | 1   |     |          | 9089400010  | (908) 940-0010  |
| 007      | 133027 | 597521 | QUICK OUT FOOD      | 1674 US HIGHWAY 1  | NORTH BRUNSWIC   | NJ | 08902 | 1   |     |          | 9083247735  | (908) 324-7735  |
| 006      | 133024 | 706422 | QUICK SHOP MINI MKT | 436 AMBOY AVE      | PERTH AMBOY      | NJ | 08861 | 1   |     |          | 2015754868  | (201) 575-4868  |
| 133008   | 133025 | 616982 | QUICK SHOP          | 65 NEW RD          | PARLISPAVY       | NJ | 07054 | 1   |     |          | 544290      | (908) 925-7556  |
| 122603   | 122623 | 361244 | QUICK SHOP MINI MKT | 2000 E LINDEN AVE  | LINDEN           | NJ | 07036 | 1   |     |          | 9083227199  | (908) 322-7199  |
| 133003   | 133028 | 241457 | QUICK STOP CONVEN.  | 206 W 7TH ST       | PLAINFIELD       | NJ | 07060 | 1   |     |          | 9087563660  | (908) 756-3660  |
| 133005   | 133030 | 729984 | QUICK STOP DELI     | RT 23              | HANOVER          | NJ | 07419 | 1   |     |          | 2018753768  | (201) 875-3768  |
| 133006   | 133024 | 473202 | R DELI              | 199 ROOSEVELT AVE  | CARTERET         | NJ | 07008 | 1   |     |          | 9085414080  | (908) 541-4080  |
| 133001   | 133022 | 738648 | RAT FOOD CORP       | 41-43 WASHINGTON   | WASHINGTON       | NJ | 07082 | 1   |     |          | 9086891600  | (908) 689-1600  |
| 133007   |        | 580849 | RACETRAC INC        | 2680 RT 516        | OLD BRIDGE       | NJ | 08857 | 1   |     |          | 9086792700  | (908) 679-2700  |
| 122603   | 122623 | 667268 | RAHWAY NEWS & FOOD  | 960 SAINT GEORGES  | RAHWAY           | NJ | 07065 | 2   |     |          | 90813961140 | (908) 1396-1140 |
| 133005   | 133030 | 400506 | RATTIS              | 28 MAIN ST         | SUSSEX           | NJ | 07461 | 1   |     |          | 9082197626  | (908) 219-7626  |
| 133003   | 133028 | 401595 | RED CARPET DELI     | 80 WATCHUNG AVE    | NORTH PLAINFIELD | NJ | 07060 | 1   |     |          | 9081530594  | (908) 753-0594  |



## WORKPLAN VAP TEMPLATE LISTING

PAGE: 32  
DATE: 97-08-20  
TIME: 02:36 PM

WHOLESALE : 423360 MIDDLESEX TOBACCO & DIRECT  
TEMPLATE : 700927 7100 WIN OCT HAT  
TEMPLATE SEQ : 0015  
ES LEVEL : 13XXXX

| TERA   | RETAIL | ACCT           | NAME                  | ADDRESS           | CITY           | ST | ZIP   | QTY | TAX | CHAIN-ID | SUPPLIER       | ACCT PHONE # |
|--------|--------|----------------|-----------------------|-------------------|----------------|----|-------|-----|-----|----------|----------------|--------------|
| 122603 | 122623 | 718676         | KEENE'S FOOD          | 1218 ROSELLE ST   | LINDEN         | NJ | 07036 | 1   |     |          | (908) 925-6400 |              |
| 133006 |        | 611872         | RICHARDS DELICATESS   | 226 W FRONT ST    | KEYPORT        | NJ | 07735 | 1   |     |          | (908) 739-4333 |              |
| 122603 | 133024 | 248453         | ROSA JOAO STAT., IN   | 1000 AMBOY AVE    | EDISON         | NJ | 08837 | 2   |     |          | 9082257442     |              |
| 133006 |        | (908) 225-7442 |                       |                   |                |    |       |     |     |          | (908) 486-2755 |              |
| 133003 | 133027 | 576125         | ROYAL MINI MART       | 66 MAIN ST        | SOUTH BOUND BR | NJ | 08880 | 1   |     |          | (908) 469-8680 |              |
| 133005 | 133030 | 733000         | ROYAL MINI MART       | 574 MACOPIN RD    | WEST MILFORD   | NJ | 07480 | 1   |     |          | 2016975081     |              |
| 133006 |        | (973) 697-1070 |                       |                   |                |    |       |     |     |          | 9087275112     |              |
| 122603 | 122623 | 39440          | SEVEN STAR NEWS       | 213 N WOOD AVE    | LINDEN         | NJ | 07036 | 1   |     |          | (908) 925-8298 |              |
| 133006 | 133024 | 401959         | SEAMANS PHARMACY      | 82 SMITH ST       | PERTH AMBOY    | NJ | 08861 | 1   |     |          | 9084442020     |              |
| 122603 | 122623 | 274318         | SEVEN STAR NEWS       | 213 N WOOD AVE    | LINDEN         | NJ | 07036 | 1   |     |          | 39440          |              |
| 122603 | 122623 | 394655         | SHOPPER EXPRESS       | 577 N BROAD ST    | ELIZABETH      | NJ | 07208 | 1   |     |          | 90851514889    |              |
| 133006 | 133024 | 580017         | SHORT STOP            | 835 ROOSEVELT AVE | LINDEN         | NJ | 07008 | 1   |     | 1223321  | 9085419135     |              |
| 122607 |        | 582962         | SHREDDI FOOD MARKET   | 100 W 15TH ST     | LINDEN         | NJ | 07036 | 1   |     |          | (908) 662-6245 |              |
| 133003 | 133027 | 976523         | SOUTH MINI MART, IN   | 69 MAIN ST        | SOUTH BOUND BR | NJ | 08880 | 1   |     |          | 9082718882     |              |
| 133006 | 133024 | 482190         | STATE NEWS            | 27 LAFAVETTE RD   | FORDS          | NJ | 08863 | 1   |     |          | 7322250005     |              |
| 133003 | 133028 | 365148         | STOP & GO DELI        | 1320 W 7TH ST     | PISCATAWAY     | NJ | 08854 | 1   |     |          | 9086688570     |              |
| 133001 | 133027 | 452850         | STOP BUY FOOD STORE   | 1387 MAIN STREET  | MILSTONE       | NJ | 08876 | 1   |     |          | 9088745057     |              |
| 133004 | 133027 | 411546         | STOP BUY FOOD STORE   | 435 AMWELL RD     | BELLE MEAD     | NJ | 08502 | 1   |     |          | 9088745007     |              |
| 133003 | 133024 | 690360         | STOP N GO CONVENIENCE | 180 W LAKE AVE    | COLONIA        | NJ | 07067 | 1   |     |          | 9083888944     |              |
| 133006 | 133024 | 430427         | STOP N SHOP           | 2595 WOODBRIDGE A | EDISON         | NJ | 08817 | 1   |     |          | 9082876631     |              |
| 122603 | 122623 | 451657         | SUMMER ST. NEWS       | 665 SUMMER ST     | ELIZABETH      | NJ | 07047 | 1   |     |          | 2018675151     |              |
| 133006 | 133022 | 730298         | SUNNY FARMS           | 47 FINDERNE AVE   | BRIDGEWATER    | NJ | 08807 | 1   |     |          | 9082480829     |              |
| 133006 |        | 685792         | SUNNY MART            | 1182 RAYWAY AVE   | AVENEL         | NJ | 07001 | 1   |     |          | 9087502423     |              |
| 133006 | 122623 | 607169         | SUNNYSIDE SWEET SHO   | 903 WOOD AVE      | ROSELLE        | NJ | 07203 | 1   |     |          | 9086367677     |              |
| 122603 | 122623 | 607169         | SUNNYSIDE SWEET SHO   | 903 WOOD AVE      | ROSELLE        | NJ | 07203 | 1   |     |          | 9082261670     |              |
| 133028 |        | 708032         | SUPER CONV. STORE     | 472 W FRONT ST    | PLAINFIELD     | NJ | 07060 | 1   |     |          | 9087744823     |              |
| 133407 | 133426 | 657609         | SWANS MINI MART       | 565 BLOOMFIELD AV | BLOOMFIELD     | NJ | 07003 | 1   |     |          | 6098711296     |              |
| 133006 | 133029 | 644016         | SWATI INC             | 3193 WASHINGTON R | PARLIN         | NJ | 08859 | 1   |     |          | 90855259228    |              |
| 122101 | 122225 | 609682         | TIGER SERVICE STATI   | 484 E STATE RT 4  | ENGLEWOOD      | NJ | 07631 | 1   |     |          | 2017689302     |              |
| 122605 | 122625 | 273752         | TONYS STATIONERY      | 211 VAN WINKLE AV | HAWTHORNE      | NJ | 07506 | 2   |     |          | 20142473237    |              |
| 133001 | 133022 | 402609         | TOWNE MARKET          | 50 MAIN STREET    | PHILLIPSBURG   | NJ | 08865 | 1   |     |          | 9084541444     |              |
| 122603 | 122623 | 401049         | UNION SMOKE           | 974 STUYVESANT AV | UNION          | NJ | 07083 | 1   |     |          | 908686-5066    |              |
| 133005 | 133030 | 770967         | VERNON DRUG STORE     | P.O. BOX 178      | VERNON         | NJ | 07462 | 1   |     |          | 2017646200     |              |
| 122604 | 122624 | 464357         | VERONA VARIETY        | 400 BLOOMFIELD AV | VERONA         | NJ | 07044 | 1   |     |          | 2012399760     |              |
| 133005 | 122623 | 401693         | WALLIS STATIONERY     | 441 PARK AVE      | SCOTCH PLAINS  | NJ | 07076 | 1   |     |          | 908322-6266    |              |
| 133005 | 133030 | 409658         | WANTAGE EXXON         | ROUTE 23          | SUSSEX         | NJ | 07461 | 1   |     |          | 2018751077     |              |

51849 1282

WHOLESALE 423360 MIDDLESEX TOBACCO & DIRECT  
 TEMPLATE 700927 71000 MIN OCT HAT  
 TEMPLATE SEQ 0015  
 25 LEVEL 13XXXX

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EMPLATE SEQ : 0015
4S LEVEL : 13XXXX
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| ITEM   | RETAIL | ACCT   | NAME                              | ADDRESS            | CITY             | ST | ZIP   | QTY | TAX | CHAIN-ID  | SUPPLIER     | ACCT PHONE #   |
|--------|--------|--------|-----------------------------------|--------------------|------------------|----|-------|-----|-----|-----------|--------------|----------------|
| 133002 | 133023 | 702980 | WELSH FARMS - JANKE               | 3445 RT 35 NORTH   | HAZLET           | NJ | 07730 | 1   |     | 1897-0000 | 90873399885  | (908) 733-9985 |
| 133006 | 133024 | 684336 | WELSH FARMS                       | ROUTE 27 EDISON    | EDISON           | NJ | 08837 | 1   |     | 3897-0000 | 9082879854   | (908) 287-9854 |
| 133004 | 133026 | 765402 | WELSH FARMS                       | 92 FLOCK RD        | HAMILTON         | NJ | 08619 | 1   |     |           | 60989099426  | (609) 890-9426 |
| 133004 | 132623 | 734071 | WELSH FARM                        | 555 E 1ST AVE      | ROSELIE          | NJ | 07203 | 1   |     |           |              |                |
| 133002 | 133021 | 280136 | WELSH FARMS                       | 1401 ASBURY AVE    | ASBURY PARK      | NJ | 07712 | 1   |     | 3897-0000 | 9089886207   | (908) 988-6207 |
| 122633 | 122623 | 734691 | <del>WELSH FARM - GORDON, M</del> | 1175 LIBERTY AVE   | HILLSTIDE        | NJ | 08205 | 4   |     |           |              |                |
| 133028 | 133028 | 738653 | WHOLLY SMOKES                     | 299 RT 22 E        | GREEN BROOK      | NJ | 08812 | 4   |     | 2129-0000 | 90844240589  | (908) 424-0589 |
| 133007 | 133027 | 738654 | WHOLLY SMOKES                     | 233 RT 18 S        | EAST BRUNSWICK   | NJ | 08816 | 4   |     | 2129-0000 | 9085458066   | (908) 545-8066 |
| 133029 | 133029 | 738651 | WHOLLY SMOKES                     | 3115 RT 9 N        | OLD BRIDGE       | NJ | 08857 | 4   |     | 2129-0000 | 90867590237  | (908) 675-0237 |
| 133003 | 133029 | 713397 | 7 DAYS FOOD STORE                 | 392 NORTH AVE      | DUNELLEN         | NJ | 08812 | 1   |     |           | 20148662112  | (201) 486-2112 |
| 133006 | 133028 | 280678 | 7-11 #11028                       | 101 CHAMBERSBRIDGE | BRICKTOWN        | NJ | 08735 | 1   |     |           | 9086434294   | (908) 634-2494 |
| 133006 | 133024 | 483636 | 7-11 #13445                       | 401 AMBOY AVE      | EDISON           | NJ | 07095 | 1   |     | 0001-0402 | 908634294    | (908) 634-2494 |
| 133006 | 133024 | 402043 | 7-11 #13444                       | 30 VINEYARD RD     | EDISON           | NJ | 08817 | 1   |     | 0001-0402 | 9082878732   | (908) 287-8732 |
| 133006 | 133029 | 401870 | 7-11 #14680                       | 196 ROUTE 35       | CLIFFWOOD BCH    | NJ | 07735 | 1   |     | 0001-0402 | 90856668891  | (908) 566-8891 |
| 133006 | 133024 | 771986 | 7-11 #20496(C)                    | 544 BROAD ST       | BLOOMFIELD       | NJ | 07001 | 1   |     | 0001-0402 | 908174480516 | (201) 744-5570 |
| 133006 | 133024 | 772161 | 7-11 #20610                       | 1099 ROUTE 1       | AVENEL           | NJ | 07003 | 1   |     | 0001-0402 | 90866365925  | (908) 636-5925 |
| 133003 | 133028 | 507595 | 7-11 #24608                       | 2351 PLAINFIELD A  | SOUTH PLAINFIELD | NJ | 07080 | 1   |     | 0001-0402 | 9087543541   | (908) 754-3541 |
| 133006 | 133024 | 057610 | 7-11 #25917                       | 365 NEW BRUNSWICK  | PERTH AMBOY      | NJ | 08861 | 1   |     | 0001-0402 | 90844427137  | (908) 442-7137 |

|                           |     |                |     |
|---------------------------|-----|----------------|-----|
| PAGE BREAK TOTAL ACCOUNTS | 190 | TOTAL QUANTITY | 211 |
|---------------------------|-----|----------------|-----|

| 190 | 191 | 192 | 193 | 194 | 195 | 196 | 197 | 198 | 199 | 200 | 201 | 202 | 203 | 204 | 205 | 206 | 207 | 208 | 209 | 210 | 211 | 212 | 213 | 214 | 215 | 216 | 217 | 218 | 219 | 220 | 221 | 222 | 223 | 224 | 225 | 226 | 227 | 228 | 229 | 230 | 231 | 232 | 233 | 234 | 235 | 236 | 237 | 238 | 239 | 240 | 241 | 242 | 243 | 244 | 245 | 246 | 247 | 248 | 249 | 250 | 251 | 252 | 253 | 254 | 255 | 256 | 257 | 258 | 259 | 260 | 261 | 262 | 263 | 264 | 265 | 266 | 267 | 268 | 269 | 270 | 271 | 272 | 273 | 274 | 275 | 276 | 277 | 278 | 279 | 280 | 281 | 282 | 283 | 284 | 285 | 286 | 287 | 288 | 289 | 290 | 291 | 292 | 293 | 294 | 295 | 296 | 297 | 298 | 299 | 300 | 301 | 302 | 303 | 304 | 305 | 306 | 307 | 308 | 309 | 310 | 311 | 312 | 313 | 314 | 315 | 316 | 317 | 318 | 319 | 320 | 321 | 322 | 323 | 324 | 325 | 326 | 327 | 328 | 329 | 330 | 331 | 332 | 333 | 334 | 335 | 336 | 337 | 338 | 339 | 340 | 341 | 342 | 343 | 344 | 345 | 346 | 347 | 348 | 349 | 350 | 351 | 352 | 353 | 354 | 355 | 356 | 357 | 358 | 359 | 360 | 361 | 362 | 363 | 364 | 365 | 366 | 367 | 368 | 369 | 370 | 371 | 372 | 373 | 374 | 375 | 376 | 377 | 378 | 379 | 380 | 381 | 382 | 383 | 384 | 385 | 386 | 387 | 388 | 389 | 390 | 391 | 392 | 393 | 394 | 395 | 396 | 397 | 398 | 399 | 400 | 401 | 402 | 403 | 404 | 405 | 406 | 407 | 408 | 409 | 410 | 411 | 412 | 413 | 414 | 415 | 416 | 417 | 418 | 419 | 420 | 421 | 422 | 423 | 424 | 425 | 426 | 427 | 428 | 429 | 430 | 431 | 432 | 433 | 434 | 435 | 436 | 437 | 438 | 439 | 440 | 441 | 442 | 443 | 444 | 445 | 446 | 447 | 448 | 449 | 450 | 451 | 452 | 453 | 454 | 455 | 456 | 457 | 458 | 459 | 460 | 461 | 462 | 463 | 464 | 465 | 466 | 467 | 468 | 469 | 470 | 471 | 472 | 473 | 474 | 475 | 476 | 477 | 478 | 479 | 480 | 481 | 482 | 483 | 484 | 485 | 486 | 487 | 488 | 489 | 490 | 491 | 492 | 493 | 494 | 495 | 496 | 497 | 498 | 499 | 500 | 501 | 502 | 503 | 504 | 505 | 506 | 507 | 508 | 509 | 510 | 511 | 512 | 513 | 514 | 515 | 516 | 517 | 518 | 519 | 520 | 521 | 522 | 523 | 524 | 525 | 526 | 527 | 528 | 529 | 530 | 531 | 532 | 533 | 534 | 535 | 536 | 537 | 538 | 539 | 540 | 541 | 542 | 543 | 544 | 545 | 546 | 547 | 548 | 549 | 550 | 551 | 552 | 553 | 554 | 555 | 556 | 557 | 558 | 559 | 560 | 561 | 562 | 563 | 564 | 565 | 566 | 567 | 568 | 569 | 570 | 571 | 572 | 573 | 574 | 575 | 576 | 577 | 578 | 579 | 580 | 581 | 582 | 583 | 584 | 585 | 586 | 587 | 588 | 589 | 590 | 591 | 592 | 593 | 594 | 595 | 596 | 597 | 598 | 599 | 600 | 601 | 602 | 603 | 604 | 605 | 606 | 607 | 608 | 609 | 610 | 611 | 612 | 613 | 614 | 615 | 616 | 617 | 618 | 619 | 620 | 621 | 622 | 623 | 624 | 625 | 626 | 627 | 628 | 629 | 630 | 631 | 632 | 633 | 634 | 635 | 636 | 637 | 638 | 639 | 640 | 641 | 642 | 643 |
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